

Message Text

UNCLASSIFIED

PAGE 01 KADUNA 00870 181029Z

12

ACTION AF-10

INFO OCT-01 ISO-00 EB-07 RSC-01 /019 W

----- 097692

R 180941Z DEC 74

FM AMCONSUL KADUNA

TO: RUEHDC/USDOC WASHDC

INFO SECSTATE WASHDC 2917

AMEMBASSY LAGOS

UNCLAS KADUNA 0870

E.O. 11652: N/A

TAGS: BEXP, NI

SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 753/04/P0009

2. 121874

3. P. CHAVEAS

4. 753 NIGERIA

5. IY -- FEDERAL GOVERNMENT DEVELOPMENT BANK

6A. CABLE --

6B. DR. KURT W. GALL

MANAGER OF PROJECTS & CONSULTANCY

6C. NIGERIAN AGRICULTURAL BANK LTD.

P.M.B. 2155

18/19 AHMADU BELLO WAY

KADUNA, NIGERIA

7. TEL KADUNA 42204; CABLE NAGRIBANK; TELEX 71115 NABANK NG

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PAGE 02 KADUNA 00870 181029Z

8. CO. REF. P/SY-G

9. 104

9A. BANK (NAB) MAKES DEVELOPMENT LOANS TO PRIVATE AND GOVERNMENT ENTITIES FOR AGRICULTURE AND NATURAL RESOURCES DEVELOPMENT. TO EXTENT POSSIBLE LOANS ARE MADE IN KIND, I.E. BANK PURCHASES EQUIPMENT FOR BORROWER.

10. 3732675-0000. 15 OR MORE STEEL FISHING/SHRIMPING TRAWLERS. STEEL FISHING/SHRIMPING TRAWLERS EQUIPPED WITH HYDRAULIC WINCHES, SINGLE AND DOUBLE RIGGED WITH RADIO EQUIPMENT FOR 500 NAUTICAL MILES AND AN ECHO SOUNDER BUT WITHOUT RADAR AND WITHOUT LOOSE FISHING GEAR, CORRESPONDING TO THE FOLLOWING APPROXIMATIVE DATA (AT LEAST 5 OF EACH):

| | | | |
|-----------------------------------|--------------|---------|-------|
| LENGTH O.A., FT | 55 | 76 | 74 |
| BREADTH MOULDED/BEAM OVERALL, FT. | 18 | 20 | 20 |
| DRAUGHT MAX. AFT., FT. | 9 | 11 | 10 |
| OUTPUT MAIN ENG., BHP | 250 PLUS | 420 | 500 |
| REFRIGERATION | ROOF COOLING | BRINE | BRINE |
| | FREEZER | FREEZER | |
| MAX. LENGTH OF TRIP, DAYS | 12 | 30 | 30 |
| FISH HOLD NET, CBF. | 1,000 | 2,800 | 2,800 |
| FUEL OIL TANKS, IMP. GALLS | 2,600 | 9,500 | 7,700 |
| FRESH WATER TANK, IMP. GALLS | 660 | 3,400 | 2,800 |
| LUBRICATION OIL TANK, IMP. GALLS | 75 | 200 | 176 |
| ACCOMMODATION FOR | 7-8 | 11-12 | 11-12 |

NAB REQUESTS QUOTATION BY TELEX INCLUDING INFORMATION RE DELIVERY TIME, TERMS OF PAYMENT AND COST OF SHIPMENT OF VESSELS (IF UNCLASSIFIED

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PAGE 03 KADUNA 00870 181029Z

POSSIBLE ON THEIR OWN KEEL) FROM U.S. PORT TO NIGERIA. POST URGES SPECIAL COMMERCE ATTENTION TO THIS OUTSTANDING OPPORTUNITY. THIS IS FIRST OPPORTUNITY WE HAVE REPORTED FROM NAB THROUGH THE TOPS CHANNEL. NAB CURRENTLY HAS LOAN COMMITMENTS OF N40 MILLION (N1 - \$1.62) AND IS GROWING QUICKLY. GOOD U.S. RESPONSE ON THIS OPPORTUNITY COULD LEAD TO VERY SUBSTANTIAL SALES FOR OTHER MAJOR PROJECTS IN THE FUTURE. NAB IS HIGHLY REPUTABLE, WELL OPERATED GOVERNMENT DEVELOPMENT

BANK WITH EXCELLENT EXPATRIATE MANAGEMENT AND NIGERIAN PROFESSIONAL STAFF.
TRAIL

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NNN

Message Attributes

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